

# BANGALORE CHAMBER OF INDUSTRY AND COMMERCE VOLUME 25 | FEBRUARY 2024





Journey of Excellence Continues 2023-2024





# **MISSION**

Namma Karnataka -Gateway to Future India

# **VISION**

Look Beyond

# **Together We Should**

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# **BCIC Office Bearers**





**President** 



**Dr. S Devarajan** Senior Vice President TVS Motor Co Ltd

**Vice President** 



Prashant Gokhale Managing Director Buhler India Pvt Ltd

### Sr. Vice President



Vineet Verma
Director
Brigade Hospitality Services Ltd

### **Immediate Past President**



**Dr. L Ravindran**MD & CEO
Wealthmax Group of Companies

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Rabindra Sah Chief Engineer Tata Technologies

### Co-Chairman



**Dr. Krishna Kumar N G**Business Coach, Mentor
Business Growth Consultancy
Services

### Mentor



Raju Bhatnagar Partner ITI Consultants

# Prologue







Vineet Verma
Senior Vice President, BCIC and
Director, Brigade Hospitality Services Ltd

# Enough said on leaders!

in https://www.linkedin.com/in/vineet259/

Enough has been said on leaders, Their contribution is surely of high import. It's time we paid some serious attention, Also to their teams who lend unstinted support.

Not everyone's required to be a leader, We do need those willing to be led as well. Our teams put our strategies into action, It's only for their efforts that we finally excel.

They toil hard, they commit collective time, Despite pressures they remain undaunted. They deserve a lion's share of the credit, They must know they too are always wanted.

It's true that a team's success comes largely, With a good leader in the lead.
But more truly it's a good team,
That helps a leader succeed.

My gratitude 'n' salute to all the good teams, Leaders are privileged to have them around. Had it not been for their contribution & support, They would not've been worthy of their crown.

# **Editorial**







**Rabindra Sah**Chief Engineer - Tata Technologies

# **Driving Forward:**Highlights from CES 2024 in Mobility

in https://www.linkedin.com/in/rabindra-sah/

The Consumer Electronics Show (CES) 2024 in Las Vegas witnessed an exhilarating array of innovations in the field of mobility, redefining the way we think about transportation and paving the way for a more connected and sustainable future. From electric vehicles to autonomous driving technology, CES 2024 showcased groundbreaking advancements that promise to revolutionize the way we move. Here are some of the highlights from the event:

# 1. Electric Vehicles (EVs) Take Center Stage:

CES 2024 witnessed a surge in electric vehicle (EV) innovation, with major manufacturers unveiling their latest models and advancements in battery technology. Companies showcased EVs with extended range, faster charging capabilities, and enhanced performance, signaling a shift towards mainstream adoption of electric vehicles.

# 2. Autonomous Driving Technology Advances:

The future of autonomous driving took a significant leap forward at CES 2024, with demonstrations of advanced driver-assistance systems (ADAS) and fully autonomous vehicles. Cutting-edge sensors, cameras, and AI algorithms were showcased,



promising safer and more efficient autonomous driving experiences.

### 3. Urban Mobility Solutions for Smart Cities:

CES 2024 highlighted the importance of urban mobility solutions in creating smarter, more sustainable cities. Exhibitors showcased electric scooters, bikes, and micromobility solutions designed to reduce congestion and emissions in urban environments. Integrated mobility platforms and ridesharing services also emerged as key components of future urban transportation ecosystems.

### 4. Connectivity and Integration:

Connectivity was a key theme at CES 2024, with a focus on integrating vehicles into the broader ecosystem of smart devices and infrastructure. Companies demonstrated seamless connectivity features, including vehicle-toeverything (V2X) communication, real-time traffic updates, and remote

vehicle management capabilities, enhancing convenience and safety for drivers

# 5. Sustainable Transportation Solutions:

Sustainability was a driving force behind many innovations showcased at CES 2024, with a growing emphasis on ecofriendly transportation solutions. From hydrogen fuelcell vehicles to solar-powered electric vehicles, exhibitors presented a range of sustainable alternatives aimed at reducing carbon emissions and promoting environmental conservation.

# Conclusion: Paving the Way for Future Mobility

CES 2024 served as a platform for the mobility industry to showcase its vision for the future of transportation. From electric vehicles and autonomous driving technology to urban mobility solutions and sustainable transportation alternatives, the event highlighted the transformative potential of innovation in shaping the way we move and commute. As we look ahead, the innovations unveiled at CES 2024 will play a pivotal role in driving forward the evolution of mobility towards a safer, more efficient, and sustainable future.







Bala Phani Kumar
Director Skill Development
Brigade BCIC Skill Development
Academy (BBSDA)

# Success Story of our Retail Trainee

This is the Success Story of Mr. Sharan Kumar, resident of Somarasanahalli Village, 100 kms from Bangalore

in https://www.linkedin.com/in/bala-phani-kumar-18075b15/

 $Iam\,Sharan\,Kumar\,C\,from\,Somarasanahalli, which\,is\,a\,small\,village\,100\,km\,from\,Bangalore\,in\,Kolar\,district.$ 

### In his words:

"I come from a family of five members and I am the eldest son in the family as the eldest son of the family, I needed to take financial responsibility for the family at in early stage. However, I managed to get a job and supported them. Later I got married and I had a kid. When I thought everything was going well in my life. But there came an unfortunate into my life, I had lost my ability to be a normal person after an incident, which made me a disabled person. I lost hope in life and I thought this was all it was, then I heard about the PANKH program from Mobilizer and i willingly joined."

Over 45 days of retail training, he acquired skills in Retail Management, Communication, and Interview techniques. As his speech improved, so did his overall personality, enabling him to confidently interact with

others. He got training and is now Placed in Vishal Mega Mart in Kothanur Bangalore earning INR 15,200 per month. I have immense gratitude for the PANKH Team and BBSDA. Thank you so much for bringing light into my life. He is Working confidently as never before and He is proud of himself for supporting his family financially. He is leading a happy life now.

Thank you.











**Dr. Manu Sharma**Professor
Punjab University

# Sustainable Packaging Innovations for a Greener Future

This article delves into the booming sustainable packaging market and presents two technologies that are eco-friendly alternatives.

in http://linkedin.com/company/amrita-technology-enabling-center

### Sustainable Packing Technologies

In the face of a world struggling with environmental degradation and climate change, sustainable packaging is emerging as an essential solution for reducing waste and safeguarding resources. According to a report by leading market analysis company Market Research Future, the size of the sustainable packaging materials market was estimated at USD 336.7 billion in 2021, and it is anticipated that it would increase from USD 371.4 billion in 2022 to USD 737.6 billion by 2030, with a compound annual growth rate (CAGR) of 10.30% from 2022 to 2030.

# The Need for Sustainable Packaging

According to a survey by McKinsey and Co, 75% of millennial

respondents admitted that they consider sustainability before making a purchase. Sustainable packaging is no longer just about the recyclability of materials, but also encompasses reducing any environmental repercussions throughout its lifecycle. This includes mining the necessary resources, manufacturing and shipping the packages to their destination, use after arrival at destination, as well as disposal or recycling when appropriate.

According to data online, Amazon is making steady progress in delivering products safely while continuing to reduce packaging and increase recyclability. The company has eliminated 100% of the single-use, thin-film plastic packaging originating from its India fulfilment network since 2020 and introduced packing paper and paper cushions in its



fulfilment network to replace plastic air pillows and bubble wraps. Paper cushions fill the void space inside packages to ensure that the product is well protected in transit. In 2020, Amazon also introduced 100% biodegradable paper tape to seal and secure outbound customer shipments. Flipkart introduced scalable, sustainable alternatives such as eco-friendly paper shreds, replacing poly pouches with recycled paper bags, and replacing bubble wraps with carton waste shredded material and 2-ply rolls to name a few.

There are wide range of opportunities for small MSMEs





who manufacture packaging materials to adopt innovative technologies and address the gaps in need of sustainable packing to help achieve a collective vision of net-zero carbon emissions by 2040. There is a plethora of opportunities and gaps to address in food packing, beverage packing, disposable cutlery, e-commerce packing for niche products et al. Academia is involved in a wide spectrum of research, and



working in collaboration with industry can unleash India's vision of Atmanirbhar Bharat. In this article, we are showcasing academic research from Anna University (Chennai) related to packing material that can contribute to sustainability by collaborating with industrial excellence. The key features of these technologies are mentioned below.

Biodegradable Barrier Coating Material - This invention involved creating a carbon filler using waste peanut shells by pyrolysis method carried out at 900°C. The biocomposite films were made using Polylactic acid (PLA) with various weight percentage loading of Peanut Shell carbon (PSC)powder via solution casting method. The PLA-PSC biocomposite films offer better barrier properties showing excellent water, oil, chemical resistance, and contact angle. It was found that the thermo-mechanical and water-resistant properties are increased significantly by incorporating the PSC filler in the PLA matrix. This technology can potentially replace the cling wrap that is conventionally used.

S. Ananda Kumar, PhD Professor (Associate), Department of Chemistry, Anna University, Chennai Patent No. 2147483647

2) Fruit By-Product Based Active Bio-Degradable



Packaging Material - This technology is a Natural polymer derived from fruit processing waste-based bioplastics. Synthetic bioplastic has efficient antioxidant, UV-light barrier, and oil barrier properties. The homogeneous mixture of filler and cross-linked material produced biodegraded within 15 days. It is cost-effective as the base material can be derived from fruit processing waste. The technology has been validated on a lab scale, and a patent application has been

Prof. Harit Jha Department of Biotechnology and Tanushree Sarkar, Guru Ghasidas Vishwavidyalaya, Bilaspur, CG.









**Prakash G**Chief Operating Officer
ACE Designers Ltd

# 5W1H - Simple and Yet Powerful Problem -Solving tool

The Article explores the 5W1H's evolution, applications, and integration in diverse fields, emphasizing problem-solving methods.

In https://www.linkedin.com/in/prakash-gadhar-6b001863



### Abstract:

Exploring 5W1H's evolution, applications, and integration in diverse fields, emphasizing problem-solving, quality management, and its link with "A problem well defined is half solved." The article concludes on its role as a vital tool for informed decision-making.

### History



### A Problem well defined is half solved

The statement "A problem well defined is half solved" and the 5W1H (Who, what, When, Where, why, How) approach are linked through the idea that a clear understanding of a problem is essential for effective problem-solving.

By breaking down a problem into its essential components and seeking answers to the core questions, you set the stage for a more focused, informed, and successful problem-solving process.

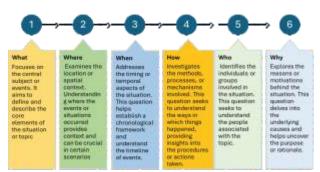
### Relationship between 5W1H and Genchi Genbutsu

"5W1H" and "Genchi Genbutsu" principles, integral to quality management, advocate a systematic problem-solving approach. Genchi Genbutsu stresses firsthand observation for a profound understanding, aligning with Toyota's Lean Manufacturing philosophy. Together, they form a complementary approach to effective continuous improvement.

In practical terms, practitioners may use the 5W1H to guide their questioning and investigation process, and once they have identified key questions, they may apply the principle of Genchi Genbutsu to physically go to the location, observe the process, and gather real-time data.

Together, these principles support a holistic and informed approach to problem-solving and continuous improvement.

### Sequence of applying 5W 1H in Problem solving







Note: While the order indicated in the left side is true for problem solving related to products and processes, the sequence may change based on the application & Situation being analysed.

Below table indicates the generally applied sequence for various types of analysis and situations.

| Sl.<br>No. | Situation                 | 1     | 2     | 3     | 4    | 5   | 6   |
|------------|---------------------------|-------|-------|-------|------|-----|-----|
| 1          | Defect<br>Analysis        | What  | Where | When  | How  | Why | Who |
| 2          | Failure<br>Analysis       | Where | How   | When  | What | Why | Who |
| 3          | Criminal<br>Investigation | Who   | When  | Where | What | How | Why |
| 4          | Service<br>related        | What  | Where | Who   | When | How | Why |

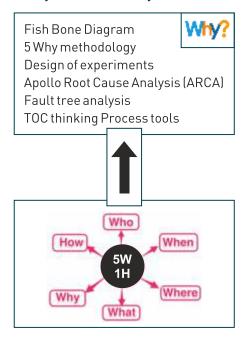
Example: The Criminal investigation generally involves and revolves around victim and a suspect and hence the priority shifts to who rather than what and when. However, in other situations which are generally related to products and services the focus is more on issue rather than the person to start with. In conclusion generally the Who is applied as a last priority to avoid biases due to human judgements and prejudices.

Cause effect and Cause Analysis tool is more focused tool used to apply once the problem has been narrowed down to significant and prioritized areas of concern. It's worth noting that while the "Cause-Effect-Cause" tool is a key aspect of TOC, the specific methods and terminology can vary based on the context and the practitioners' preferences within the TOC framework.

In summary, while the 5W1H provides a broad and comprehensive approach to understanding a problem from multiple perspectives, the Cause-Effect-Cause tools offer a more focused and in-depth analysis of the causal relationships contributing to a specific issue.

The choice between them depends on the nature of the problem and the level of detail required for effective problem-solving.

### Deeper Analysis tools for "Why"



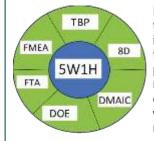
### 5W1H - Applications in well-known Problemsolving tools

**DMAIC:** DMAIC (Define, Measure, Analyse, Improve and Control)

**TBP 8 Step Problem solving:** The problem-solving process used at Toyota is currently called Toyota Business Practices (TBP), although it has gone by other names in the course of the company's history (such as Practical Problem Solving). TBP is an eight-step process based on the Plan-Do-Check-Act cycle of quality guru J. Edwards Deming.

Similarly FMEA, 8D, FTA, DOE have all inherent application of 5W1H.

### What are skills required to effectively apply 5W1H



Many problem-solving tools have seamlessly incorporated the 5W1H framework into their problem-solving structure, making it a fundamental element at the core of various problem-solving methodologies.





### Problem solving tool.

1. Questioning Skills2. Contextual Understanding 3.Active Listening4. Analytical Skills5. Critical Thinking6. Adaptability7. Communication Skills9. Holistic Thinking

While the 5W1H is a straightforward framework, its effectiveness is enhanced by the competency of the person using it. Competent practitioners bring a combination of questioning skills, contextual understanding, analytical abilities, critical thinking, adaptability, communication skills, and holistic thinking to the application of the 5W1H, leading to more robust problem-solving outcomes.

# Modern software tools that enable quick application of 5W1H

Mind Mapping Software
 Project Management
 Software
 Collaboration Tools
 Data Visualization Tools
 Note-Taking Apps
 Diagramming Tools
 Workflow Automation Tools
 Survey and Form
 Business Intelligence Tools

**Mind Mapping Software:** Tools like Mind Meister, XMind, and MindManager allow users to create visual mind maps, making it easy to structure and organize information related to who, what, when, where, why, and how.

**Workflow Automation Tools:** Tools like Zapier or Microsoft Power Automate can be used to automate certain aspects of the 5W1H process, especially when dealing with repetitive tasks or data integration.



When choosing a software tool, it's important to consider the specific needs of the task or project, the level of collaboration required, and the



preferences of the team. Additionally, ensure that the chosen tool aligns with the goals of applying the 5W1H, whether for problem-solving, decision-making, or project management.

### 5W1H in ancient Indian literature and wisdom

The 5W1H, a modern problem-solving approach, traces its roots to ancient Indian wisdom's tradition of inquiry and profound questioning. Although not explicitly formulated, its principles align with the rich philosophical and educational traditions of ancient India. The emphasis on asking the right questions to understand life's dimensions is deeply embedded in Indian wisdom, reflecting a spirit of inquiry and contemplation.

### Conclusion:

Although 5W1H is common framework for many day-to-day problem solving, it supplements human capabilities. While the 5W1H is not a rigid formula, its structured approach can guide decision-makers in systematically considering key aspects, leading to more well-informed and effective decision-making.

Note: The author's views are personal and aim to foster constructive dialogue on the subject. Any discrepancies between individual viewpoints and organizational policies are purely coincidental."







**Dr. Sagar Juneja**Coordinator, CU-TEC
Amrita TEC

# Smart Ergonomic Portable Commode Chair

(SEED/TIDE/2019/763/G)

Patient and Elderly Care freedom redefined - Independent toileting, stylish design, all-in-one wheelchair

in https://www.linkedin.com/in/sagar-juneja-6a403447/

### **Brief Overview**

Presenting a technologically advanced wheelchair equipped with an integrated commode facility, designed specifically for individuals with disabilities and elderly individuals. The wheelchair design adheres to IS standards and incorporates anthropometric principles. The design eliminates the need for manual patient transfer from a wheelchair to the toilet seat, and vice versa. The commode unit operates seamlessly using an





actuator, controlled by a wireless remote. The product distinguishes itself due to its unique and attractive features, including seat height adjustment, removable armrest, IV stand holding capability, integrated recliner system, backrest seat tilting arrangement, service tray, seat belt, sanitizer holder, and water cistern with pump facilities.

### Salient features

- 1. Linear actuator that runs the commode assembly unit using controller and remote.
- 2. Cistern and water jet unit for cleaning of gentile parts of a patient.
- 3. Seat height provision, backrest seat adjustment facility, I.V. stand facility, sanitizer holder, water pump switch, removable armrests, service tray/table, headrest, seat belt facility, etc.
- 4. Recliner arrangement for more comfort.
- 5. Robust design
- 6. Ergonomic design based on IS Standards and Anthropometric principles.
- 7. Big castor wheels for more grip and safety.

### **Patent Details**

| Sl.<br>No. | Title of<br>Patent                                 | Filling<br>Date | Application<br>Number | Patent<br>Granted<br>Date |
|------------|--|-----------------|-----------------------|---------------------------|
| 1          | Wheelchair<br>with<br>Commode<br>and Cistern       | 12/8/2022       | 369155-001            | 26/5/2023                 |
| 2          | Smart<br>Ergonomic<br>Portable<br>Commode<br>Chair | 16/11/2023      | 400065-001            | 11/1/2024                 |

YouTube Link: https://www.youtube.com/watch?v=uDDdkVs05Tk







**Dinakar Krishna Murthy**Managing Partner
Samuthána Consultancoaching LLP

# Crafting a Comprehensive Dashboard

Crafting a dynamic leadership dashboard is vital, for analysing past trends, targets, and for celebrating success with continual improvement.

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Greetings, budding leaders! As you embark on your journey to leadership greatness, it's crucial to equip yourselves with the right tools for success. One indispensable tool in your arsenal is a comprehensive dashboard Crafting a Comprehensive Dashboard that not only reflects past performance but also serves as a guiding light for future

endeavours. Let's delve into the key elements that make up an effective dashboard.

### Foundation: Past Performance Trend

Every present situation has its roots in the past. Therefore, understanding the past performance trend, presented consistently on the

same scale, is fundamental. It forms the bedrock upon which we assess and comprehend the current scenario. After all, the present is merely an extension of the past.

# 2. Confirmation: Assessing Latest Performance

Once the trend is perceived,





the next step is to assess the actual latest performance. This not only confirms the continuity of the trend but also provides insights into areas that might need attention or improvement.

# 3. Benchmarking: Like-to-Like Comparison

An extremely crucial piece of information is the like-to-like comparison benchmark. This allows us to assess the hidden potential within our performance and provides a clear picture of where improvements can be made based on industry standards.

# 4. Yardstick: Previous Best Performance

Our previous best performance serves as a yardstick for evaluating the already exploited potential. It provides a standard against which we can measure our current capabilities and identify areas where we can push our limits.

### 5. Assessment Tool: Agreed-Upon Targets

Agreed-upon targets become the assessment tool for



evaluating planning, execution, and prediction performance. These targets, once set, guide our efforts and become the parameters against which we measure both failure and success.

# 6. Value Addition: Planning Gap to Target

Adding value to the report, an explanation of the planning gap to target helps assess the result-oriented culture in planning. It allows us to identify areas where strategic a djustments may be necessary for future success.

# 7. Critical Insight: Expected Yield from Plan

Understanding the expected yield from the plan, or the aim (which ideally should be at least 120% of the target), is vital. This information helps us gauge the ease of fulfilment and sets a benchmark for excellence.

# 8. Celebrating Success: Actual Performance Against Target

The ultimate outcome we all eagerly anticipate is the actual performance against the target. This is the moment of celebration, a testament to the hard work, strategic planning, and execution prowess of the team.

# 9. Deep Dive Culture: Analysis of Current Performance

To truly understand our performance, a deep dive into the current scenario

considering the chances and risks considered in the plan is necessary. This analysis helps us cultivate a deep dive culture, where insights lead to informed decision-making.

# 10. Result Orientation: Gap Between Forecast and Target

Lastly, the gap between the current forecast and the target demonstrates the result-oriented culture in execution. It highlights areas where adjustments are needed, ensuring that we stay on the path to success. Setting the target based on the previous best, trend and the benchmark, continually pushes prosperity. The final signal indicates green.

In conclusion, a comprehensive dashboard tailored is not just a collection of data points but a dynamic tool that guides us, celebrates our failures and successes, and provides critical insights for continuous improvement. As you lead your teams, keep these elements in mind to navigate the complexities of leadership with confidence and vision. Success awaits those who plan strategically, execute diligently, and continuously strive for improvement.

How are your dashboards naturally driving thinking and generating insights for action?

Happy reading!







Adv Dr. Srikant Parthasarathy
Partner
Chakra Legal



Juris Dr. Amirthalakshmi R
Partner
Chakra Legal

# Arbitration - Understanding the Basics

With the Mediation Act in place, it is important to distinguish between Arbitration and Mediation and to draw the line of difference.

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Ontrary to the popularity of the term 'Arbitration' and the buzz around the term, not many understand the meaning of arbitration. Arbitration is often confused to be a mediated position between the parties. Arbitration is also misconstrued as the alternative to court, where the arbitrator will facilitate the negotiations in the dispute. There is a reason for this misconception. The Arbitration and Conciliation Act does not define what 'Arbitration' is, neither does a court decision exist that has tried to define what 'Arbitration' is.

There is an alternative reasoning for this, Arbitration is intended to be alternative to court and to make it a binding process, it is supposed to be expansive in its view and to stifle it with a definition would run contrary to the inherent purpose of Arbitration, when it was borrowed from the United Nations' Assembly through the New York Model.

It is important to distinguish the key aspects of Arbitration and Mediation.



| Category  | Arbitration   | Mediation   |  |  |
|-----------|---|---|--|--|
| Mechanism | Through a contract.<br>Can be referred to<br>by the Courts only<br>through Section 8    | Through a contract or court<br>directed under Section 89 of the<br>CPC or Section 12A of the<br>Commercial Courts Act |  |  |
| Umpire    | Arbitrator appointed by the parties or by the court if the parties are not in agreement | Mediator is mandated to be appointed by the agreement between the parties   |  |  |
| Binding   | Arbitral Awards are<br>binding  | Mediated settlements have to be taken to court for execution and are made binding with the Mediation Act 2023         |  |  |
| Structure | Formal  | Conducive to parties  |  |  |
| Law       | Defined by the<br>seat- either India or<br>Foreign                                      | Indian law governs Mediation Act<br>2023 and the settlement that<br>arise out of it                                   |  |  |





There are more questions that may arise in this process.

### 1. Is mediation mandatory?

Commercial mediation has been mandatory under the Commercial Courts Act. However, mediation for a matter which is other than in Commercial Courts - for example Matrimonial, individual civil matters, property issues etc, have to now explore Mediation first before approaching the court as and when it is notified in the Mediation Act 2023.

### 2. Is mediation expensive?

The general view of mediation is that it is a facilitative process that can result in satisfactory result of the dispute in question. A facilitator has to be a person exhibiting skills of a trained mediator and the process can get expensive as the quality of the facilitator is set at a high level. However, there are many mediators who do the process as a means to give back to the society and to make a mark in the societal dispute fabric.

### 3. Is Arbitration better than mediation?

There is no way to gauge which means of dispute resolution is the best mechanism. It is dependent on what the contract between the parties states. If the contract states that the dispute between the parties have to be resolved by arbitration, then

mediation is purely optional and some may even argue that it may not technically be the correct mechanism. Alternatively, if the contract provides that Mediation is to be performed before arbitration, then, the parties have to mandatorily explore mediation before Arbitration.

### 4. What about cases where there is no contract?

These are the types of cases where mediation can work, provided, the matter can be mediated. It is important to know that the Mediation Act 2023 lists out a series of cases that cannot go to mediation in the First Schedule - Example - disputes involving criminal offences.

### 5. Can Arbitration and Mediation co-exist?

Certainly. There is an increasing trend of Med-Arb Clauses (Mediation Arbitration clauses) which are resorted to by the parties in a contract so as to afford the parties breathing time to determine the issue in question and the way it could be resolved.

### 6. Can I be come a mediator?

Mediation requires a very specific set of skill which revolves around Psychology, human traits and the understanding of law. Though, anyone can become a mediator, it is best done by mediators who have been trained in the particular conflict resolution.

14





### **BANGALORE CHAMBER OF INDUSTRY AND COMMERCE**



The Gateway to Future India

- Promoting Trade and Industry in Karnataka since 1976
- Apex organisation of large and medium industries
- An amalgam of Domestic, International and wholly owned subsidiaries of foreign companies
- Facilitating and promoting business contacts and networking



### **INDUSTRY AND GOVERNMENT FORCES MEET TO PARTNER PROGRESS**

We have presently a membership of 880+ companies representing various sectors of Industry such as - Manufacturing, ITI/ITES Biotechnology, Engineering, Consultancy and Legalfirms etc.

BCIC plays an active and important role in promoting trade and investment in the State and has an excellent domestic and International network with MoUs with the leading Chambers of Commerce across the globe. Being the apex Chamber of Commerce in Karnataka, BCIC organises Seminars / Workshops and Interactions with Senior Government Officials both from the Centre / State on critical issues concerning trade and industry from time to time.

### **BCIC - Partner in Progress**





MoUs with Foreign Trade Offices/Associations/ **Universities and Colleges** 



- BCIC and The Association of People with Disability (APD)
- BCIC Brigade Skill Development Academy
- BCIC MS Ramaiah Institute of Management
- BCIC Institute of Indian Interior Designers,
- Bangalore Regional Centre, Bangalore (IIID) · BCIC - Best Cluster of Indian Institute of Science
- · BCIC Tokyo Office MoU: BCIC, Japan External Trade Organisation, Toyota Tsusho India Private Limited, Inter Trade K K, India Research Institute
- BCIC and Bangalore International Mediation, Arbitration and Conciliation Centre (BIMACC)
- JSS Science and Technology University, Mysore



### **Industry Focus**



- Aerospace and Aviation
- Agro and Food Processing

- e-Commerce, Retail, Logistics & Warehouse
- Infrastructure: Energy, Environment and Water
- IT & Cybersecurity
- Pharmaceuticals
- Real Estate
- · Semiconductor, Electronics and Telecom
- Start-Up
- · Tourism, Hospitality and Facility



### **Our Offices** (Domestic and International Office)







### **Cross Section of Our Members**



## and Activities





- Mini Conference Thematic Start-up conference Techonology Commercialisation
- BCIC Annual Start-up Award 2022-23
- Start-up Conclave
- · Series of Start-Up Showcases



### **Major Summits and Conclaves**



- BCIC Economic Analysis Research Report
- Report on Direct Tax Administration and Capital Gains Tax Regime
- · Direct Tax Recommendations-Policy Paper
- Approach Note to Transfer Pricing
- Human Capital Index in Karnataka
- Co-existence stakeholder model for effective healthcare delivery in the backdrop of pandemic
- · Chief Financial Officers handbook

Leadership and Start-up

- Syneray
- Annual Report



## Policy Advocacy and



- Request for easing the pain points of industries operating at Chikkaballapura District
- Request for exemption on levy of road tax, registration fees on purchases of all forms and types of EVs up to March 31, 2030 andto extend the benefits of Karnataka Electric Vehicle and Energy Storage Policy, 2017.
- Matters requiring attention for enhancing Customer experience of using Indian Railways for Bangalorean
- BCIC Policy Paper in Relation to Income Tax Matters
- BCIC Pre-Budget Memorandum 2023-2024 on Customs
- Recommendations on Direct Taxes- both at Policy level and Tax Administration level.
- Note on Difficulties faced by LLPs with MCA V3 system
- Request to expedite the construction work at Bengaluru-Mysuru Expressway
- Request to empanel BCIC to support Govt. in infrastructure planning and management in times of distress, caused due to flooding



### Research Report and Publications



- BCIC Economic Analysis Research Report
- Report on Direct Tax Administration and Capital Gains Tax Regime
- · Direct Tax Recommendations-Policy Paper
- · Approach Note to Transfer Pricing
- · Human Capital Index in Karnataka
- · Co-existence stakeholder model for effective healthcare delivery in the backdrop of pandemic
- · Chief Financial Officers handbook
- Syneray
- · Annual Report



### Membership **Privileges**



- nougnt Leadership
  Dissemination of Industry best practices
  27 Expert committee Workshops, seminars, Industrial site visits, tra
  and skilling
- ources and opportunities

### reign Collaboration

- pusiness interactions Regular hosting of trade delegations from abroad and facilitate busi delegation visits to foreign countries to business expansion





## **Our Industry Focus**



- Agri Business and Food Processing
- Automobiles and Components
- Apparel and Readymade Garments
- Aerospace and Aviation
- Electronics Energy Enviroment
- IT/BT
- Tourism
- Machine Tools
- Human Resource
- Startups/Innovations
- Real Estate
- Pharmaceuticals
- · Precision Engineering
- Telecommunications
- Consultancy
- Women Enterpreneurs
- BFSI

BCIC has developed excellent and extensive contacts with Foreign Embassies and Trade Offices in India and counterpart Associations in other countries.

### Partners and network

- Key Departments of Union and State Governments
- · State owned Corporations
- Industry Associations and Chambers of Commerce in India and abroad
- Foregin Embassies, Consulates and Trade Missions
- Trade and Inverstment Promotion Organisations in India and abroad Financial Institutions

### **Expert Committee:**

- Aerospace and Aviation
- Agro and Food Processing
- Banking, Financial Services and Fintech
- BCIC Japan Initiatives
- Corporate, Economic Affairs and Legal (including BIMACC & ICSI Coordination)
- CSR & Societal Branding
- Design and City Infrastructure
- Direct Taxes
- Ease of Doing Business
- Environmental, Social, and Corporate Governance
- e-Commerce, Retail, Logistics & Warehouse
- Government Coordination
- Golf, Sports and Culture
- Hospitality, Travel, Tourism & Wellness

- Human Resources & Women Leadership
- Indirect Taxes
- Industry 4.0
- Industry-Institute Interface and Edutech
- IT & Cybersecurity
- Infrastructure, Energy, Environment and Water
- International Business
- Leadership Forum
- Membership Expert Committee
- Manufacturing
- MSME & Skill Development
- Publications and Corporate Branding
- Semiconductor, Electronics and Telecom
- Start-Up

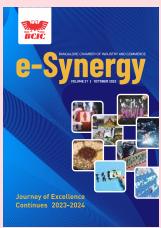
The Functions of BCIC are driven by exceptionally-enabled Apex Advisory and Expert Committees comprising of senior Industry representatives from Core Sectors.

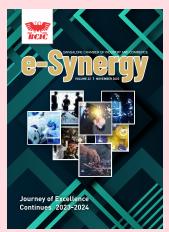
### **Expert Committees**

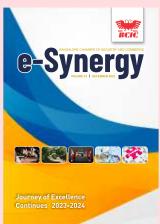
Our Expert Committees are Chaired by senior Representatives who are experts in their respective industry segments

## BCIC Publications: Connecting with Members















**#WTCAEvents** 

Empowering
Progress through
Innovation &
Collaboration

# WTCA 54th GLOBAL BUSINESS FORUM 2024

- Opportunity to connect with Indian businesses
- 12 Sectors in focus
- B2B meetings and field visits planned
- Interaction with Tech start-ups
- Trade delegations expected from Member countries

**Knowledge Partner** 







# **Business Sectors in Focus**



























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MEDIATION CENTER : Tie-up with BIMACC, Bengaluru

START-UP AND INCUBATION CENTER: MG Road, Bengaluru

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